

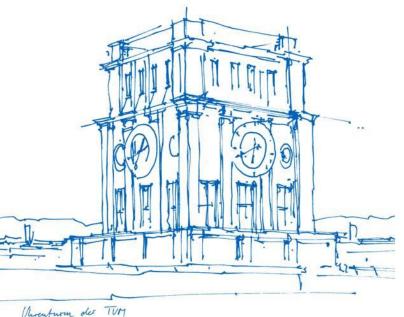
Jeffrey R. Ouimet, JD

Technische Universität München

TUM Global & Alumni Office

San Francisco Liaison Office

San Francisco / Munich, 19 April 2022





- Who am I and why am I talking to you?
- TUM San Francisco Liaison Officer
- Bridge between TUM and North America
- Manage academic partnerships
- Represent TUM in Silicon Valley
- Manage TUM Alumni community



What will we talk about?

How much money is there for R&D? Where does all that money come from? Where does all that money go? What might my funding look like? Case studies Private funding options

How much money is there for Research and Development?

In 2019, the world spent an estimated US \$2.4 Trillion on R&D

Roughly half of total world R&D spending comes from the United Sates and China

China will soon overtake the US in terms of % of GDP spent on R&D, and total amount expended

*Source: The World Bank

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Select R&D Powerhouses R&D Expenditures as a % of GDP*		
Country	% GDI	P Total (\$B)
South Korea	4.53	(102.5 \$B)
Japan	3.28	(173.3 \$B)
Germany	3.13	(147.5 \$B)
USA	2.83	(657.5 \$B)
France	2.19	(72.8 \$B)
China	2.14	(525.7 \$B)
UK	1.70	(56.9 \$B)
Canada	1.54	(29.3 \$B)

Where does the Money in North America come from?



Canada - \$40 B (CDN)*

- 1. Business Sector \$17,954 M
- 2. Higher Education & Non-Profit \$13,339 M
- 3. Federal & Provincial Government \$9,079 M

* Source: Statistics Canada



United States \$656 B (US) **

- 1. Business Sector \$463.7 M
- 2. Federal & State Governments \$142.9 M
- 3. Higher Education & Non-Profit \$ 48.5 M

** Source:Congressional Research Service

Where does all that money go - *i.e. what types of research gets funded?*

- ✓ Projects that provide resources:
 - ✓ Giving access to unique facilities and equipment
 - ✓ Sharing of costs and risks
 - ✓ Exchange of techniques and insights
- ✓ Projects that increase capacities:
 - ✓ Strengthening and expanding knowledge bases
 - ✓ Attracting talent
 - ✓ Enhancing S&T-led economic performance

Where does all that money go - *i.e. what types of research gets funded?*

- Projects that promote important objectives:
 - ✓ Address national, regional, and global problems
 - ✓ Exploit synergies
 - ✓ Enhance research and education landscape
- ✓ Projects that promote desired outcomes:
 - ✓ Create true intellectual partnerships
 - ✓ Mutual benefit from expertise, facilities, and resources
 - ✓ Newly formed or expanded international collaborations
 - Support for US/Canadian students and junior researchers = greater international experience and engagement

Funding Opportunities in North America for TUM Doctoral Candidates What might *my* funding look like?

- ✓ Personal resources
- ✓ Foundation stipend
- ✓ Exchange programs
- ✓ Dual degree programs
- ✓ Internships
- ✓ Visiting researcher

Case studies \rightarrow

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US Case Study: University of Washington (Seattle)

VISIT Program:

The Visiting International Student Internship & Training (VISIT) program at the University of Washington allows students who are pursuing degrees at universities outside of the United States to participate in **full-time**, **work-based supervised research** at the University of Washington.

- ✓ 3 Weeks to 1 year
- ✓ 32 Research hours per week
- ✓ J1 Visa required
- ✓ Program fee \$1,500 + expenses / Department may pay a stipend
- ✓ Networking with US and international colleagues





US Case Study: University of Washington (Seattle)

VISER Program:

The Visiting International Student Engaged in Research (VISER) program permits students pursuing degrees at universities outside the United States to participate in a full-time prescribed course of study with a specific educational objective at the University of Washington.

- ✓ 13 24 Months
- ✓ 32 Research hours per week
- ✓ J1 Visa required
- ✓ Program fee: \$0, expenses only / Department may pay a stipend
- ✓ Networking with US and international colleagues





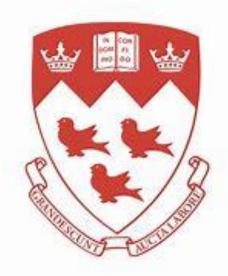
Canada Case Study: McGill University (Montreal)

- ✓ Visiting Student
- ✓ Graduate Research Trainee

Canada Case Study: University of Alberta (Edmonton)

TUM – Alberta Joint Supervision Program

Joint supervision of PhD thesis; research stay may be up to 12 months, organized through TUM Graduate School



Private Funding - Tips from the Mastermind: Mr. John Tsapogas, City University of New York

- ✓ Private foundations give money to people and institutions they know and like
- ✓ Every private foundation is different from every other private foundation
- ✓ Tailor your grant request to the aims and purposes of the foundation:
 - ✓ What do they want to accomplish or promote?
 - ✓ Get acquainted with program officers
 - ✓ Distinguish yourself as a "thought leader" in your area (at least in the program officer's eyes)
 - \checkmark Be persistent, be patient there are a lot of foundations giving grants:



- American Express
- A T & T Foundation
- Bill and Melinda Gates Foundation
- Bristol-Myers Squibb Foundation
- Carnegie Corporation of New York
- Caterpillar Foundation Multiple States & International
- Chevron
- Cisco Systems
- Citigroup Foundation
- Coca-Cola Foundation
- Credit Suisse Foundation
- Dow Chemical Company
- DuPont
- Estée Lauder Global
- ExxonMobil Community Investment
- Ford Foundation
- Goldman Sachs Foundation
- Hewlett Packard Global Investment

- J.P. Morgan
- Levi Strauss
- MacArthur Foundation
- MasterCard Foundation
- Medtronic Foundation
- Micron Foundation
- Newman's Own Foundation
- Nike Foundation
- PepsiCo Foundation
- Procter & Gamble
- Prudential Foundation
- Rockefeller Brothers Fund
- Rohm and Haas
- Schering-Plough Corporation
- W.K. Kellogg Foundation



Questions and Answers

Contact:

Jeff Ouimet TUM San Francisco Liaison Office sanfrancisco@tum.de 101 Montgomery Street #1900 San Francisco, CA 94104 USA

